





#### 😤 Who We Are?

There are many Call Centers touting low-cost solutions with professional call agents. This likely sounds familiar because it's all about business. However, digging deeper to find a company with your similar values and enthusiasm significantly narrows the field because for us, it's more than just business, it's about a relationship. With our proactive team, entrepreneurial spirit and personal communication, Spectra Call Center is more than a Call Center. We are your long-term partner, with you all the way.

#### **Our Mission**

Providing innovative and reliable customer service and call center solutions that meet the needs of our customers and create an environment that supports entrepreneurship through a professional team in line with the National Vision 2030.

### 💩 Our Vision

To be the best among the five leading institutions in providing customer service and call center solutions in the Kingdom.

#### **OUR TEAM**

Outsourcing gives you the chance to leave parts of your business to competent experts with great experience. Our professional team is our biggest value. We have Saudi call center agents who are trained to make inbound and outbound calls with professionalism. We are proud of their teamwork and their kindness which will thrill every customer.

#### OUR VALUES

Customer Satisfaction
Creativity and Innovation
Continuous development
Responsibility and achievement



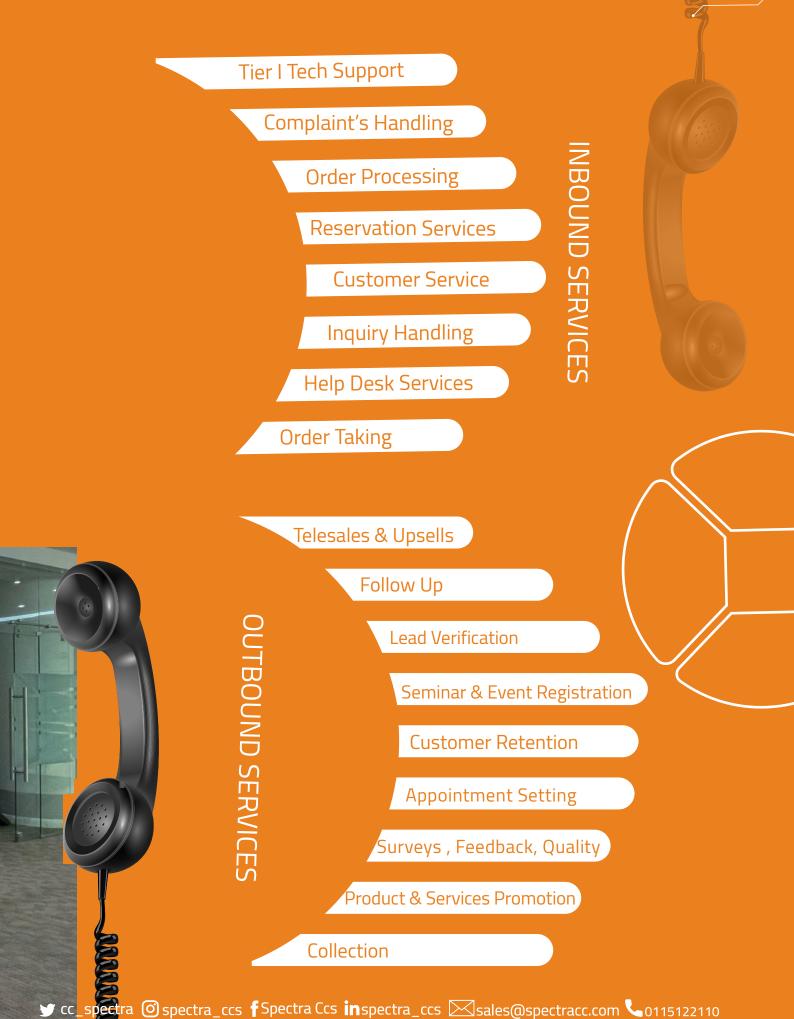
#### **OUR STRATEGIC GOALS**

Excellence in customer service
Develop and improve performance
Increase customer confidence
Taking care of quality and standards policies

Moving and spreading across the kingdom

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## **OUR SERVICES**



**INDUSTRIES** Services Provided

Media Energy Nonprofit Insurance Education Healthcare Government Seminar Edge Manufacturing Financial Services Telecommunication Events & Workshops Marketing Firms & Seminars

1. Reservation Services

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Collection Call Transfers Cross-Selling Client Inquiries Sales Support Client Retention Customer Service Lead Qualification Appointment Setting Reservation Confirmation

#### 4. Financial Services



Collection Telesales Transfers Policy Inquiries Claims Support Customer Service Member Enrollment Appointment Setting

3. Insurance



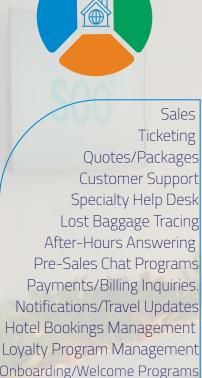
Patient Surveys Benefit Inquiries Satisfaction Surveys Social Assessments Payment Processing Appointment Setting Preventative Screenings Updating Patient Records

## 2. Healthcare & Medical Services

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#### Sales Support Call Transfers Cross-Selling Client Inquiries Client Retention Orders Follow up Customer Service Lead Qualification Orders Confirmation Appointment Setting

#### **5. Real Estate**



#### 9. Tourism & Travel

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Appointments Setting & Reservations

Sales Support Call Transfers Cross-Selling Client Inquiries Client Retention Orders Follow up Customer Service Lead Qualification Appointment Setting Orders Confirmation

#### 6. RETAIL & E-COMMERCE

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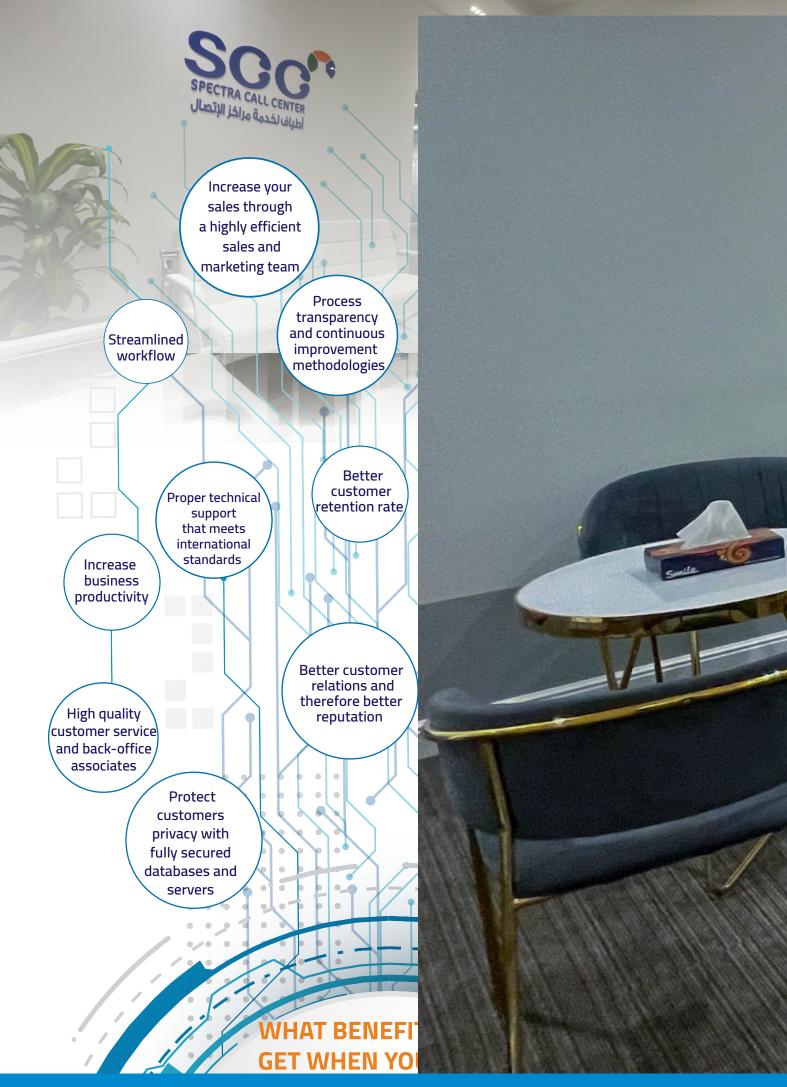


#### 8. Restaurants

Billing Billing support Order tracking Sales analytics Order fulfillment Ordering support Technical support Complain Handling Subscription services Contact management Inbound and outbound calls Up-selling and cross-selling Monitoring service requests

#### 7. Telecommunications





## SPECTRA CALL CENTER FEATURES

Calls scheduling and calling on a specific time Calls recording and calls forwarding to a specific time Calls recording and calls forwarding to a specific time Calls recording and calls forwarding to a specific time Calls recording us mobile calls Calls recording via mobile calls Calls converse conducting via mobile calls Calls forwarding to IVR and decreasing waiting time Calls forwarding to IVR and decreasing waiting time Calls forwarding to specific departments Connecting with Analog lines Connecting with SIP or DID/DOD lines

Connecting with mobile GSM

 $(\overset{(\otimes)}{\hspace{-0.1cm}\mathbb{N}})$  Connecting local or international branches

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# **SPECTRA CALL CENTER FEATURES**

Integrate reports to evaluate call center and customer services staff

API linking and CRM integration

Company branches connecting via a unified call center system

Waiting, recording, and calls forwarding features

Customers list auto-dialing and call distribution

Customer service and technical support call monitoring

Performance monitoring and evaluating with reports and live panel

Detailed calls reports

Multiple techniques to evaluate calls

Helping to recognize customers problems and needs

Providing a better experience for customer service

Regular staff performance evaluating and improving

Regular technical support 24h/week 🔊

Time Saving by auto-dialing instead of manual one 🔀







## شــركـة مـهـارة للموارد البشرية Maharah Human Resources Company









# Thank you

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